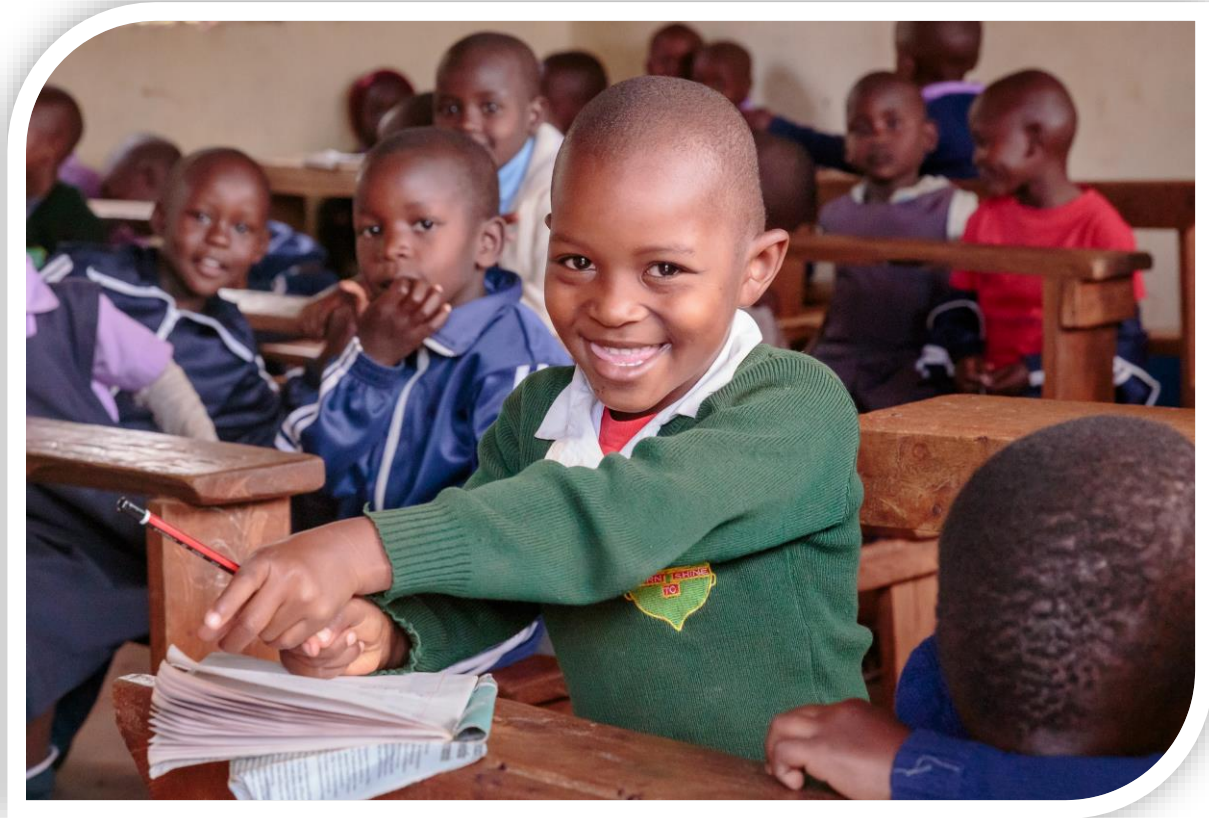




# Annual Report 2016 - 17



Prepared by: Simon Carroll  
CEO  
17 August 2017

## Executive Summary

We believe that school education is a right for every child in the world. As Australians, we live in a privileged society and have a responsibility to advocate, facilitate and enable those less privileged to receive an education and the subsequent opportunities that education brings.

In this reporting year, we have continued to work towards our vision and have impacted the lives of over 10,000 children in Africa and Australia.



*Students at St Thomas Academy Jan 2017*

## Australia

In Australia, the year started successfully with our second annual fund raising dinner which 175 people attended and \$25,000 was raised. Additional funds were raised through the year by:

- BAL Lawyers Sweatworking \$6,500
- Susan Proctor Styleworking \$4,000
- Mark Naunton and Shane Jackson walking Kokoda \$8,530
- Life Pharmacy conference \$10,750

Various individual donors and organisations made large voluntary contributions:

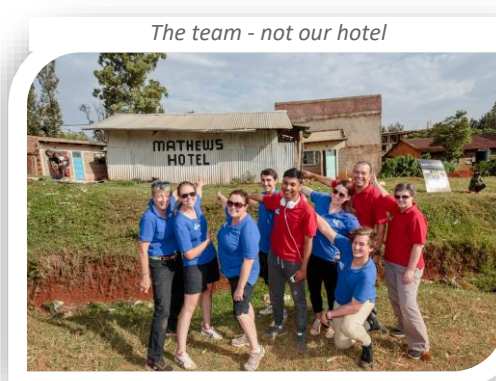
- Tall Foundation \$6,500
- Instigo Pty Ltd
- Simpson Optometry
- Drewe and Alison Just
- Michael Flannery
- Anthony Troy
- Helen and Patrick White
- Janet Abbott

Sponsorship increased from 87 to 105 students supported in Kenyan partner schools.

Three new Australian schools have joined the GSP family:

- Majura Primary, ACT partnered with Precious Talents Academy
- Miles Franklin Primary, ACT partnered with St Gavin's Academy
- Banksia Road Primary, NSW partnered with Mwamba Academy

A team of 10 travelled to Kenya in January 2017 visiting all our partner schools, potential partner schools and providing teacher and health officer training. In addition, we initiated two new programs:



1. Young Women's Program – providing education, mentoring support and washable sanitary pads to female students at three partner schools, as a strategy to enable them to attend school continuously, rather than missing approximately a week each month due to menstruation. The program resources are sourced in Kenya through an organisation Pad Heaven in Nairobi.
2. Travelling Library – most partner schools have no reading books for students, nor do they have facilities that can be secured to store such books on site. The Travelling Library is bags carried by our Well Being Officers with books for a certain year level which they take school to school. In January, we trialed the concept and provided teacher education for implementation in a school and to the Well Being Officers. This program will commence in term 3 2017.



*Students at Kerobe in Young Women's Program*

Trial of Florey Family Literacy Program with St John the Apostle Primary and St Francis Xavier Schools in Florey in terms 3 and 4 2016 achieved successful outcomes for the students, families and schools involved. The program has been rebadged as **FACES (Families in ACT building Communities through Education and Support)** and funding of \$7,650 has been received from a corporate supporter to continue and expand this program. However, to date a workable and sustainable model, with the limited funds, has proven elusive.

Software program eTapestry is now in place to assist with relationship management, this should save administrative time and increase efficiencies.

## Kenya

Two Kenyan schools ceased to be partnered and one school 'graduated'. The graduate, Canberra Sunshine Academy, has transformed from a few mud and stick buildings to a substantial school with single, double and triple story brick buildings, toilets, water, electricity and computers.

GSP's aim is to become redundant, meaning that partner schools are assisted to the point that they can stand on their own as economically viable, well equipped and resourced schools. Our partnership with these schools will continue from the perspective of providing GSP in-country support from the Well Being Officers, sponsorship, training and maintaining relationships. GSP will continue to monitor their progress and if needed, provide further financial support.

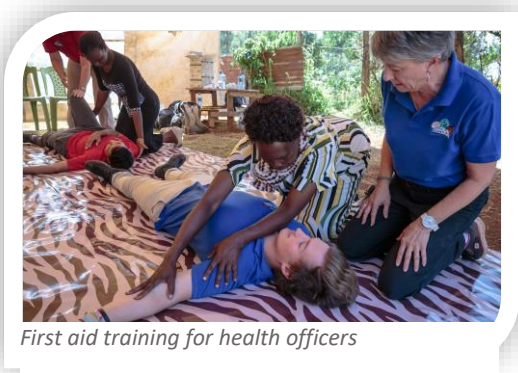
24 major projects were undertaken in Kenya in 2016-17 many relating to infrastructure of classrooms and toilets. This has been a necessary move with the Kenyan Department of Education becoming more active than we have previously experienced and mandating the need for permanently constructed brick classrooms. Several of our schools faced the threat of having their registration cancelled if they did not make progress in this area.

The GSP-Kenya Chapter held elections in May and new directors were elected:

- Chairperson – Mr Shem Mongare of Riamajeshi Bright Start Academy
- Vice Chair – Mr Peter Arasa of Mwamba Academy
- Secretary – Dr Stanislaus Misati of St George’s Academy
- Treasurer – Mr Elkana Makori of St Gavin’s Academy
- Organising Secretary – Mr John Nyamoko of Surgeon Primary

**2016 – 17 projects:**

Partner School	Funder	Project
Tabaka Academy	Amaroo School	Construction of 5 2 <sup>nd</sup> story classrooms
Obwororo Academy	Donor	Construction of 3 brick classrooms
Obwororo Academy	Donor	New roof for classroom block
Canberra Sunshine	CGGS Jnr	Roof for new 3 story classroom block
Canberra Sunshine	CGGS Jnr	Internal finishing of classes in new 3 story block
Riamajeshi Academy	CGS Garran House	Construction of brick classroom
Riamajeshi Academy	Donor	Internal completion of new classroom
School of Hope	Donor	New roof for new classroom funded in 2015-16
Kerobe JoyBright	Latham Primary	Construction of new toilets
St Gavin’s Academy	Miles Franklin Primary	Educational teaching resources
Takima Academy	Sacred Heart Primary	Construction of new toilets
St Joseph’s Academy	Donor	Repairs to blackboards and classrooms
St George’s Academy	St John the Apostle + Donors	Installation of 3 10,000 litre water tanks
St George’s Academy	St John the Apostle	Educational resources for ELC
Charcha Esamba	Donor	Construction of staircase to upstairs classes
Riamabana Academy	St Joseph’s Primary	Construction of brick classroom
Riamabana Academy	St Joseph’s Academy	Roofing of new classroom
Riamabana Academy	Donors	Installation of 10,000 litre water tank
Surgeon Primary	St Jude’s Primary	Construction of brick classroom
Surgeon Primary	Donors	Construction of brick classroom
Mwamba Academy	Banksia Road Primary	Construction of new toilets
St Thomas Academy	Penrith High School	Construction of brick classroom
St Thomas Academy	Donor	Construction of brick classrooms
Safehaven Orphanage	Donor	Installation of 10,000 litre water tank, pump and piping into the house



*First aid training for health officers*



*Teacher training*

## Financial results

2016-17 saw GSP achieve a record for income and activity expenses – see Appendix 1 Profit and Loss and Appendix 2 Balance Sheet.

Income 2016-17 \$159,361; up \$55,718 on the previous financial year.

Projects and sponsorship expenses 2016-17 \$144,528; up \$61,467 on previous financial year.

General expenses consisted of:

- Bank fees of \$332
- Fundraising expenses (associated with the Annual Dinner) of \$4,000
- Administration (includes the new CRM software) of \$3,626; which equates to 2.3% of income

## Current status

19 schools in Kenya partnered with 18 schools in Australia.

1 orphanage in Kenya supported by GSP donors.

105 students sponsored, increase of 18.

24 projects completed in 2016-17, totalling 136 since 2011.

## Short term goals (< 6 months)

Further embed the CRM into workflows, so it becomes the one 'source of truth' for GSP.

Empower volunteers to assist with some administrative roles.

Explore funding options with corporate organisations, for the Young Women's Program and Travelling Library.

Create a workable model for the FACES Program in ACT schools.

## Medium term goals (6-12 months)

Expand our Australian school numbers.

Plan and implement a team visit in July 2018.



Appendix 1 – GSP Profit and Loss 2016-17

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GLOBAL SCHOOL PARTNERS  
13 BORROWDALE STREET  
RED HILL ACT 2603

**Profit & Loss [Last Year Analysis]**

July 2016 To June 2017

	This Year	Last Year	\$ Difference
<b>Income</b>			
School Projects	\$108,666.87	\$62,386.38	\$46,280.49
Sponsorship	\$50,694.35	\$41,256.10	\$9,438.25
<b>Total Income</b>	<b>\$159,361.22</b>	<b>\$103,642.48</b>	<b>\$55,718.74</b>
<b>Cost Of Sales</b>			
School Projects	\$85,294.28	\$33,047.14	\$52,247.14
Sponsorship	\$53,626.41	\$39,064.42	\$14,561.99
Well Being Officer	\$5,607.44	\$10,949.36	-\$5,341.92
<b>Total Cost Of Sales</b>	<b>\$144,528.13</b>	<b>\$83,060.92</b>	<b>\$61,467.21</b>
<b>Gross Profit</b>	<b>\$14,833.09</b>	<b>\$20,581.56</b>	<b>-\$5,748.47</b>
<b>Expenses</b>			
<b>General Expenses</b>			
Administration	\$3,626.69	\$574.29	\$3,052.40
Bank Fees	\$332.34	\$20.00	\$312.34
Fundraising expenses	\$4,000.00	\$5,000.00	-\$1,000.00
<b>Total General Expenses</b>	<b>\$7,959.03</b>	<b>\$5,594.29</b>	<b>\$2,364.74</b>
<b>Total Expenses</b>	<b>\$7,959.03</b>	<b>\$5,594.29</b>	<b>\$2,364.74</b>
<b>Operating Profit</b>	<b>\$6,874.06</b>	<b>\$14,987.27</b>	<b>-\$8,113.21</b>
<b>Other Income</b>			
<b>Other Expenses</b>			
<b>Net Profit/(Loss)</b>	<b>\$6,874.06</b>	<b>\$14,987.27</b>	<b>-\$8,113.21</b>

This report includes Year-End Adjustments.



## Appendix 2 – GSP Balance Sheet 2016-17

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GLOBAL SCHOOL PARTNERS  
13 BORROWDALE STREET  
RED HILL ACT 2603

### Balance Sheet [Last Year Analysis]

June 2017

	This Year	Last Year	\$ Difference
<b>Assets</b>			
Current Assets			
Bank Accounts			
National Australia Bank	\$30,511.87	\$20,677.74	\$9,834.13
<b>Total Bank Accounts</b>	<b>\$30,511.87</b>	<b>\$20,677.74</b>	<b>\$9,834.13</b>
Other Current Assets			
GSP Special Projects Fund	\$0.00	\$2,960.07	-\$2,960.07
<b>Total Other Current Assets</b>	<b>\$0.00</b>	<b>\$2,960.07</b>	<b>-\$2,960.07</b>
<b>Total Current Assets</b>	<b>\$30,511.87</b>	<b>\$23,637.81</b>	<b>\$6,874.06</b>
<b>Total Assets</b>	<b>\$30,511.87</b>	<b>\$23,637.81</b>	<b>\$6,874.06</b>
<b>Liabilities</b>			
<b>Net Assets</b>	<b>\$30,511.87</b>	<b>\$23,637.81</b>	<b>\$6,874.06</b>
<b>Equity</b>			
Retained Earnings	\$23,637.81	\$8,650.54	\$14,987.27
Current Year Surplus/Deficit	\$6,874.06	\$14,987.27	-\$8,113.21
<b>Total Equity</b>	<b>\$30,511.87</b>	<b>\$23,637.81</b>	<b>\$6,874.06</b>

This report includes Year-End Adjustments.

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